



Rauf Ismayilov

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WORK EXPERIENCE

Warehouse manager

Family Business - Retail Trade [08/10/2013 – 09/06/2014]

Address: Khirdalan (Azerbaijan)

City: Khirdalan

Country: Azerbaijan

Receipts of goods

Outflows of goods

Controlling of quality

Controlling of goods

Sales representative

Polaris shoes shop/ AAAP Park Khirdalan [05/07/2014 – 06/10/2014]

Address: Khirdalan city, Heydar Aliyev Avenue, 167, Khirdalan (Azerbaijan) - <http://www.aaafpark.com/>

City: Khirdalan

Country: Azerbaijan

Sales of shoes, accessories, bags

Achievement in the amount of sales

The head of the Center in Azerbaijan

Association for Poland-Azerbaijan Cooperation [01/10/2015 – 15/06/2016]

Address: Bednarska str. 7, 00 - 310 Warsaw, Poland, Baku (Azerbaijan) - www.swpa.pl

City: Baku

Country: Azerbaijan

Finding and applying for grants and funds in Azerbaijan and Europe

Finding partner organisations in Azerbaijan

Cooperation with universities in Azerbaijan and Poland for new projects

Make new projects to develop relations between Poland and Azerbaijan in terms of economic,

political, cultural and social issues

Signed Cooperation Contract with Azerbaijan State University of Economics on research of bilateral relations

Internship at Marketing Manager

AAAF Park Holding [18/07/2016 – 18/09/2016]

Address: Khirdalan city, Heydar Aliyev Avenue, 167, Khirdalan (Azerbaijan) - <http://www.aaafpark.com/>

City: Khirdalan

Country: Azerbaijan

- **Business or sector:** Construction

Research of opponent construction companies

Explored weaknesses of opponents and our own company

Initiated new marketing policy

Preparing marketing plan for future goals

General market research

Preparing marketing projects

International Relations Manager

Young Business Factory [14/12/2016 – 09/07/2017]

Address: Baku (Azerbaijan)

City: Baku

Country: Azerbaijan

Finding partners for events and camps abroad

Signed contract with ActiLingua German Language course in Austria

Signed contract with Middle East Technical University, Turkey

Signed contract with Sejong University, South Korea

Signed contract with Twin Group - Education, Training and Career Development

Sending students to Work and Travel programmes.

Sending students language courses abroad

Study abroad consultant for students

Content creation in social networking websites

GLOBAL PEACE AMBASSADOR

Global Peace Chain [04/12/2018 – Current]

City: Baku

Country: Azerbaijan

Committed to the mission and vision of global peace chain.

Play your pivotal role to complete activity pack within time.

Represent Global Peace Chain at domestic and national level.

Assist country director to organize National Peace Summit.

Recognize your efforts in local or national media.

Lead all the community based activities and bring effective and productive results.

Connect people from all kind of backgrounds e.g. religious, cultural and sectorial with each other under single umbrella.

Involve young people to address barrier in a better way to peaceful society and bring solutions.

Corporate Sales Manager

Yasharoglu AZ LLC [19/07/2020 – Current]

City: Baku

Country: Azerbaijan

- Organizing corporate sales of electricity products: generators, compressors, welders and etc.
- Participating in tenders
- Managing a sales team
- Returning lost costumers
- Marketing research and strategy
- Participating in recruitment team

EDUCATION AND TRAINING

Bachelor of International Relations

Azerbaijan State University of Economics [15/09/2012 – 30/06/2016]

Address: Abbas Sehhet str. N 45A, Baku (Azerbaijan), Baku (Azerbaijan)

www.aseu.edu.az

Azerbaijan Youth to Business Forum

AIESEC [10/05/2015]

Address: Baku (Azerbaijan)

Certificate of participation as a delegate member in International Student Energy Summit 2015

Student Energy [10/06/2015 – 13/06/2015]

Address: Bali (Indonesia)

Certificate of Participation in 10th Economic Forum of Economic Leaders

Economic Forum of Young Leaders [07/09/2015 – 11/09/2015]

Address: Nowy Sącz (Poland)

Delegate Certificate

European Youth Parliament [28/11/2014 – 30/11/2014]

Address: Baku (Azerbaijan)

Master of International Relations, Curriculum: International Affairs

University of Bologna [17/09/2017 – Current]

Address: Bologna (Italy)

LANGUAGE SKILLS

Mother tongue(s):

Azerbaijani

English

LISTENING: C1 READING: C1 UNDERSTANDING: C1

SPOKEN PRODUCTION: C1

SPOKEN INTERACTION: C1

Turkish

LISTENING: C2 READING: C2 UNDERSTANDING: C2

SPOKEN PRODUCTION: C2

SPOKEN INTERACTION: C2

French

LISTENING: B2 READING: B2 UNDERSTANDING: B1

SPOKEN PRODUCTION: B1 SPOKEN INTERACTION: B1